

welcome to.....



The Worlds Most Diverse Filter Company

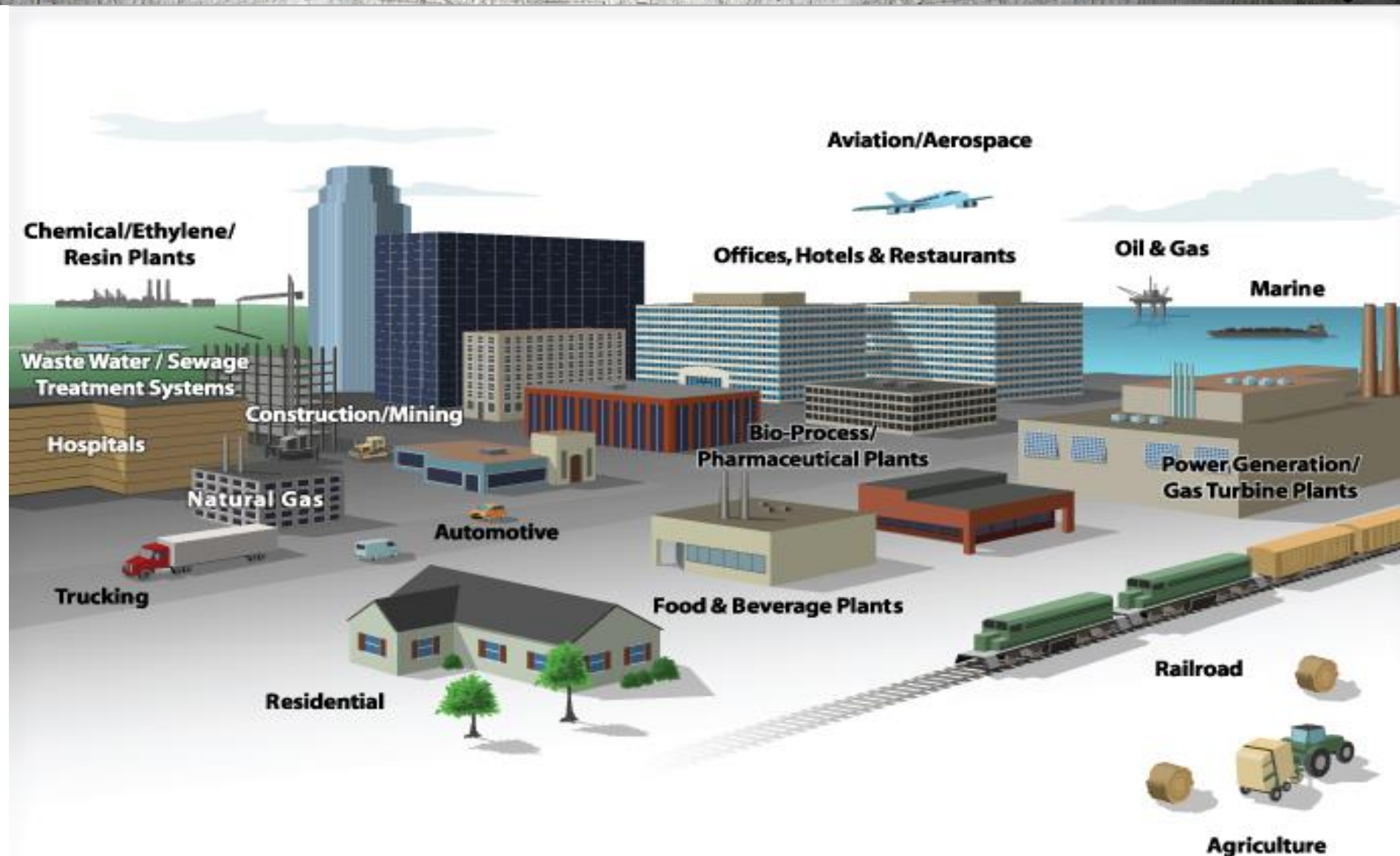
- Proudly part of Parker Hannifin Corporation
 - Founded in 1917
- Listed on New York Stock Exchange
 - Fortune 250 Company
- Baldwin Filters Established in 1936
 - Global Company
- Own 100 Facilities in 20 Countries
- 3,000+ Distribution Partners in 120+ Countries Worldwide
 - 55,000+ Employees
 - Supplier to 150+ Brands

2017 Sales = \$12.3 Billion



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Major Markets Served



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COMPANY BRANDS



USA HEADQUARTERS

**Kearney, Gothenburg and Yankton:
Combined Space ~ 1 Million ft² (93 000m²)**



Kearney, NE



Gothenburg, NE



Yankton, SD

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R600 Million Warehouse Expansion



South African Head Office – Cape Town



****Confidential****

Quality Certifications



ISO 9001:2000

- Baldwin Mexico
- Gothenburg, NE
- Yankton, SD

ISO 9001:2015

- Baldwin South Africa
- Baldwin UK



ISO/TS 16949:2009

- Baldwin China
- Baldwin Morocco
- Kearney, NE



State of the Art Lab Capabilities

- Capable of Performing all ISO Test Procedures

- Filtration Performance

- Fuel Multi-Pass Test Stand
- Cyclic Multi-Pass Test Stand
- Fuel/Water Separation Test Stand
- Tri Loop Multi-Pass Test Stand
- Air Filtration Particle Counting Stand
- Cleanliness Test Bench

- Structural Performance

- Hydrostatic Burst Stand
- Hydrodynamic Impulse Stand
- Environmental Chamber
- Vibration Test Stand
- Flow Fatigue Stand
- Corrosion Stand

- 4 Test Centers

- R1.5 Billion Clarcor Innovation Center (Columbia, Tennessee)**

- Filter Technology Development (Nanofiber)
 - Media Development and Manufacturing
 - Rapid Prototyping (3D Printing)
 - Advanced Simulation Testing
 - Concept to Prototype in Three Weeks**

- Kearney, NE, USA

- Baldwin Morocco

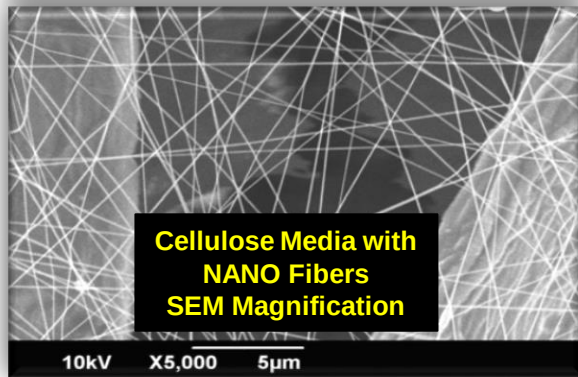
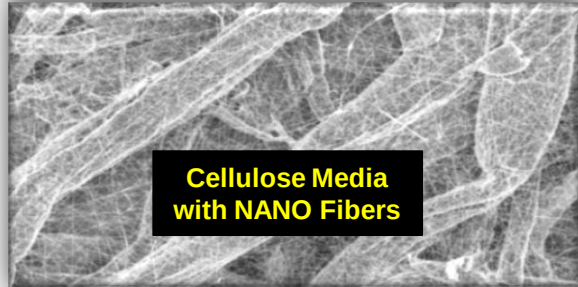
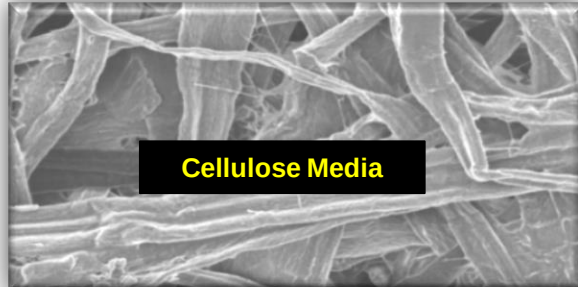
- Baldwin/CLARCOR China

- Hydrodynamic Impulse Stand
 - Multipass Fuel/Lube/Hydraulic Stand
 - Air Filter Life & Efficiency Test Stand
 - Hydrostatic Burst Test Stand
 - Lube Filter Flow vs. Restriction Test Stands
 - Fuel Filter Flow Bench vs. Restriction Stand
 - Fuel Filter Life & Efficiency Test Stand
 - Fuel Filter cleanliness test stand
 - Media Analysis Equipment
 - Fuel/Water Separation Test Stand
 - Vibration Table
 - Centertube Collapse Stand
 - Element bubble Point Test Stand





Cutting Edge Media Development



Extensive Media Capabilities

Parker Innovation Center

Peach Media

Meltblown Media

ProTura® NanoFiber Technology

Developed at our Innovation Center

Fully commercialized in one of our U.S. Facilities

Higher Performance than competitive NanoFiber

Laminates

Polyester

Micro-Glass

Activated Carbon

Fluted Media



INNOVATION

Channel Flow



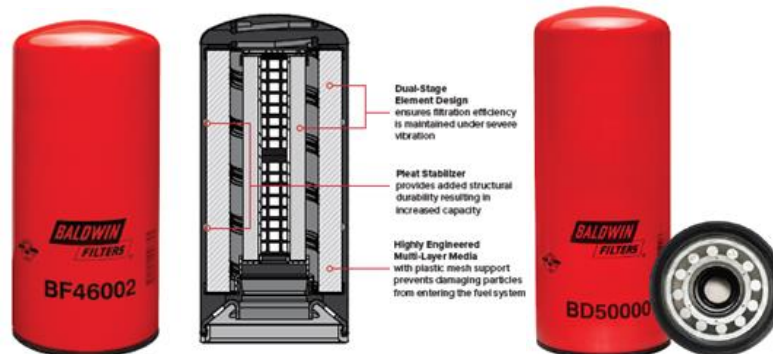
Endura Panel



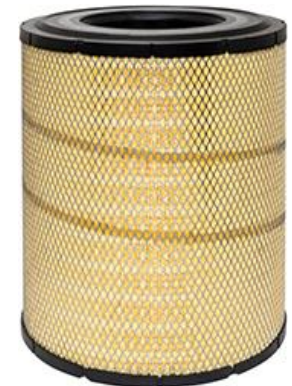
New Designs



HELM Media



ProTura NanoFiber



BALDWIN
FILTERS

EASE OF DOING BUSINESS

BALDWIN
FILTERS
a CLARCOR company

[Home](#) [Hotline](#) [Cross Reference](#) [Web Hits](#)

Please Select the Sheet Name which contains the Part Numbers to be Interchanged

[Sheet1](#)

	A	B	C	D
1	Competitor Code	Competitor Part Number	Ignored Data	Ignored Data
2	WIX	51515		
3	WIX	42098	Anything	
4	FLG	LF777		
5	FLG	LF778		
6		PH8A		
7	FLG	LF781	Something	
8	FLG	LF782		Something
9	FLG	LF783		
10	FLG	LF784		
11	FLG	LF785		
12	FLG	LF786		
13	FLG	LF787		
14	FLG	LF788	Something	
15	FLG	LF789		
16	FLG	LF790		
17	FLG	LF791		
18	FLG	LF791		
19	FLG	LF792		
20	FLG	LF793		
21	FLG	LF794	Anything	
22	FLG	LF795		
23	FLG	LF796		
24	FLG	LF797		
25	FLG	LF798		
26	FLG	LF9000		
27	FLG	LF9001		
28	FLG	LF9001		
29	FLG	LF9008		
30	FLG	LF9009		
31	FLG	LF9010	Anything	
32	FLG	LF9011		

UPLOAD EXCEL file.

This program will accept an Excel Spreadsheet containing Competitive Part Numbers, it will interchange the competitive numbers into Baldwin OR Hastings numbers and price each part according to the discount that is input.

The file MUST be Microsoft Excel Spreadsheet - Accepted File Formats: *.xlsx, *.xls
The file MUST have column headers, BUT ONLY HAVE ONE ROW OF HEADERS!

The following table shows the file format that must be followed, Column A should contain Competitor Code, Column B should contain Competitive Part Number, any other data in the sheet will be ignored and will not be reproduced in the results.

Competitor Code*	Competitor Part Number	Ignored Data	Ignored Data
*Competitor Codes must match the Competitor Codes used in the catalog. Visit Code Finder to find correct codes. *Competitor Code Column can be left blank, the system will return ALL matches for the competitive part number in the row.			

Select file to upload:

1,000 part #'s can
process in 30 seconds

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Your Excel File has been Created Successfully and is Ready for Download!

[Click Here for Download](#)

[Start Over](#)

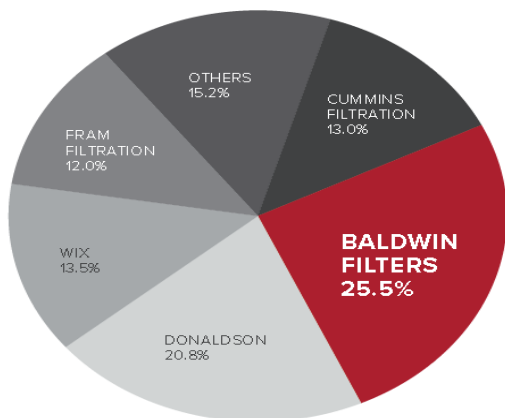
	A	B	C	D	E	F	G	H	I	J	K	L
1	Competitive Code	Competitive Number	Clean Part Number	Found Code	Competitor Name	Our Part Number	Qualifier	Blue Price	Discounted Price			
2	WIX	51515	51515	WIX	WIX	B2		\$5.74	\$2.98			0
3	WIX	42098	42098	WIX	WIX	PA2008		\$7.58	\$3.94			2
4	FLG	LF777	LF777	FLG	FLEETGUARD	B7577		\$23.96	\$12.46			3
5	FLG	LF778	LF778	FLG	FLEETGUARD	B164		\$10.47	\$5.44			4
6		PH8A	PH8A	WARN	WARNER	B2		\$5.74	\$2.98			5
7		PH8A	PH8A	VALU	VALUTEST	B2		\$5.74	\$2.98			6
8		PH8A	PH8A	RPRO	ROAD PRO	B2		\$5.74	\$2.98			7
9		PH8A	PH8A	RKHL	ROCKHILL	B2		\$5.74	\$2.98			8
10		PH8A	PH8A	PARP	PARTS PLUS	B2		\$5.74	\$2.98			9
11		PH8A	PH8A	MASE	MASTER PARTS	B2		\$5.74	\$2.98			10
12		PH8A	PH8A	LUF	LUBER-FINER	B2		\$5.74	\$2.98			11
13		PH8A	PH8A	GRAN	GRAND PRIX	B2		\$5.74	\$2.98			12
14		PH8A	PH8A	FRM	FRAM	B2		\$5.74	\$2.98			13
15		PH8A	PH8A	FEDE	FEDERATED	B2		\$5.74	\$2.98			14
16		PH8A	PH8A	CHP	CHAMPION LABORATORIES	B2		\$5.74	\$2.98			15
17		PH8A	PH8A	BWS	BOWES	B2		\$5.74	\$2.98			16
18		PH8A	PH8A	APOL	APOLLO	B2		\$5.74	\$2.98			17
19		PH8A	PH8A	ACE	ACE	B2		\$5.74	\$2.98			18
20	FLG	LF781	LF781	FLG	FLEETGUARD	B295		\$7.85	\$4.08			19
21	FLG	LF782	LF782	FLG	FLEETGUARD	B35-5		\$5.78	\$3.01			20
22	FLG	LF783	LF783	FLG	FLEETGUARD	B195		\$11.81	\$6.14			21
23	FLG	LF784	LF784	FLG	FLEETGUARD	B75		\$10.85	\$5.64			22
24	FLG	LF785	LF785	FLG	FLEETGUARD	B178		\$6.85	\$3.56			23
25	FLG	LF786	LF786	FLG	FLEETGUARD	B296		\$10.00	\$5.20			24
26	FLG	LF787	LF787	FLG	FLEETGUARD	B7251		\$8.57	\$4.46			25
27	FLG	LF788	LF788	FLG	FLEETGUARD	B7251		\$8.57	\$4.46			26

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VALUE PROPOSITION

INDUSTRY BEST COVERAGE

- Over 7 800 OE Quality Parts



NORTH AMERICAN CLASS 4-8 MARKET SHARE

Our aim is to Meet or Exceed OE Performance

Efficiency to Protect Modern Engines

Capacity to Meet Extended Service Intervals

92% of Top 500 Parts Made in USA



ISO 9001 / TS 16949
Certified OE Manufacturer

PROVEN PERFORMANCE

- 500,000 Filters Made Per Day
- 98% Fill Rate in 24 Hours
- Products Tested Beyond Industry Standards (On-Site Test Labs)
- R1.5B Innovation Center – Next Generation of Highly Engineered Media
- Vertical Integration Manufacturing
- Own 100 Facilities in 20 Countries plus Distribution Partners in +120 Countries Worldwide
- Over 150 Brand Affiliations Worldwide
- Established in 1936 – Over 80 Years Experience



On-Highway



Construction



Oil & Gas



Mining



Agriculture



Marine



BALDWIN SUPPORT

- Complete Coverage - Over 7 800 Part Numbers
 - 400+ OE Applications World-Wide

- Training
 - Baldwin University (USA)
 - Field Training
 - Training CD (youtube channel)



- Catalog / Technical Hotline



- Customer Service
 - 98% Fill Rate within 24 Hours

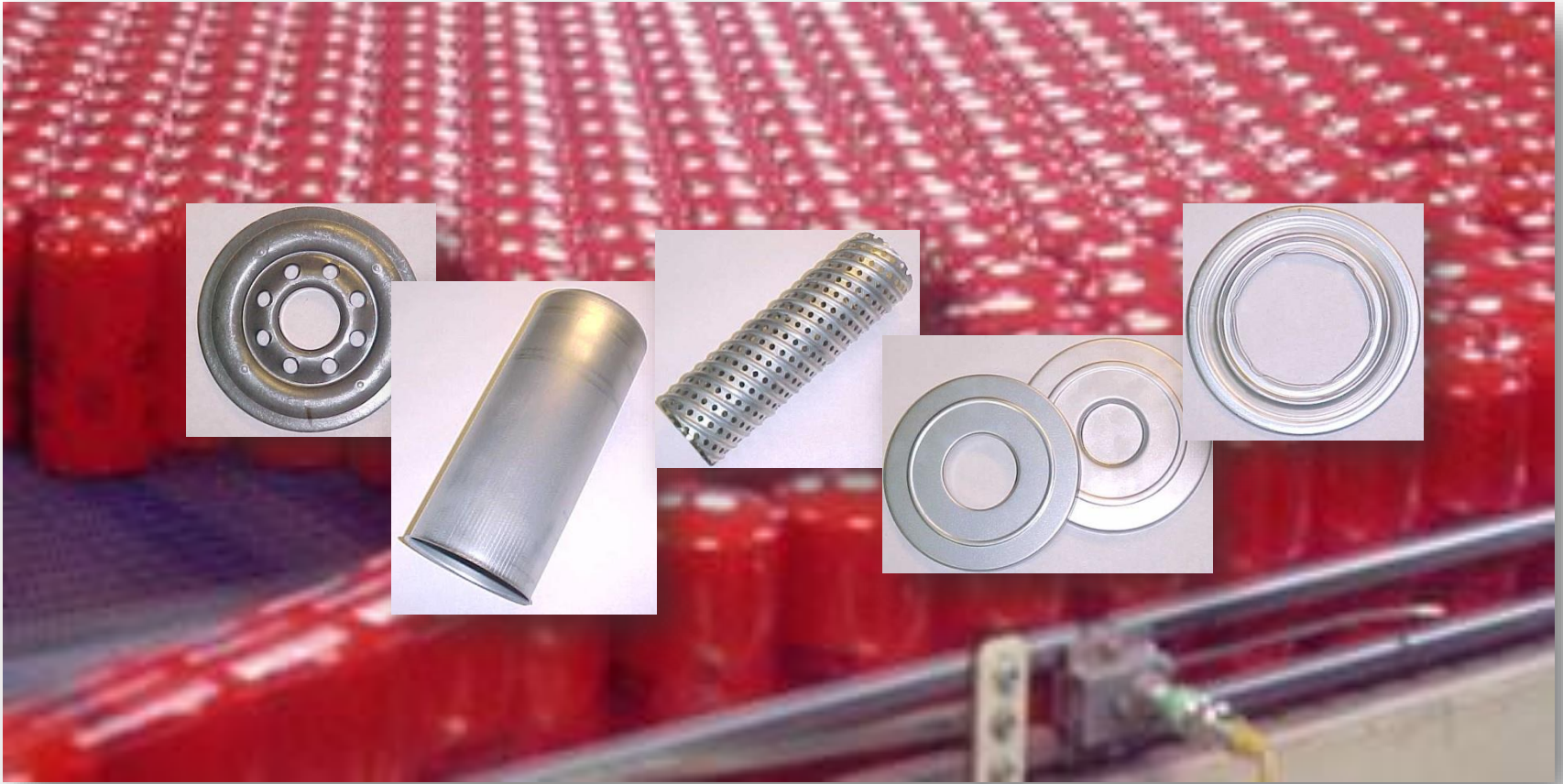


- Marketing and Internet Support (updated weekly)



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Quality / Vertical Integration



we manufacture products, not just assemble them

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Baldwin Filter Warranty

Baldwin Filters warrants each new Baldwin Filter used on applicable equipment to be free of defects in workmanship and material. Baldwin will replace any filter found to be defective when you return it to your Baldwin distributor where you purchased the filter.

In addition, if any machinery damage is directly caused by a new, properly installed Baldwin filter during a normal service interval, Baldwin will reimburse the owner for that portion of the repair costs which were necessary to restore the machine to its condition immediately prior to the time of damage. If damage from a filter is suspected, contact the Baldwin distributor where you purchased the filter. He will help you complete the necessary form and pack the filter and other materials in accordance with his Baldwin Manual.

Baldwin Filters shall not be liable for any consequential or incidental damages, besides machinery damage, or for breach of any expressed or implied warranty.

